

AVIATION INDUSTRY ASSOCIATION

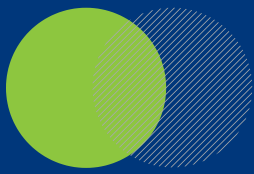
Annual Conference



Aviation
INDUSTRY
ASSOCIATION

Aug 25 - 27 2024

Te Pae Convention Centre Christchurch



About the Conference

Join us at the Aviation Industry Association Conference and be a part of our collective voices driving the aviation industry forward in New Zealand. Together, we can shape a brighter future for aviation, in this event held over three days.

We can unite in our collective mission to create an opportunity to showcase the fast moving technological, maintenance and safety advancements in air transport.

This premier national event is your opportunity to connect with the company owners, senior managers, and the future workforce. There will be plenty of networking scheduled including industry awards. Engaging keynote speakers, presentations, and much more.

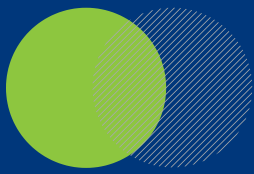
The Plenary Programme

- 2 full days
- Keynote Speakers
- Updates on Government Policy & Projects
- Divisional Programmes
- Local and International Experts

The Experience

- c.200 delegates
- Te Pae Convention Centre, Christchurch
- Networking events
- Exhibition and Demonstrations
- Gala Dinner and Awards Ceremony





Sponsorship Opportunities

DIAMOND SPONSOR

PRINCIPAL NAMING SPONSOR - CONFERENCE - \$20,000 + GST

Principal Naming Rights to AIANZ Conference 2024 - Package:

- 2 complimentary full conference delegate tickets
- Logo displayed on table cards on catering tables
- Speaking opportunity (Main conference stage plenary session, Day 1 - 5 minutes)
- 2 complimentary Gala Dinner tickets
- Discounted (additional) Delegate Registrations and Awards Dinner
- Trade exhibition silver space with one onstand delegate *opportunity to upgrade if required
- Recognition as premium sponsor on digital conference collateral
- Branding on all print / programme / digital programme
- Acknowledgement in one social media post
- Acknowledgement by MC
- Brand on the ticket purchasing app
- Display your banner at the conference
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIANZ's website home page and conference page (6 months)
- Ability to provide material on a regular basis for AIANZ/social media or divisional newsletters (as agreed)

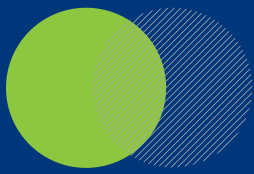
PLATINUM SPONSOR

GALA DINNER - \$15,000 + GST

Exclusive sponsorship of Gala Awards Dinner 2024 - Package:

- 2 complimentary full conference delegate tickets
- Logo displayed on table cards on catering tables
- Speaking opportunity (Gala Dinner, 10 minutes)
- 2 complimentary Gala Dinner tickets
- Discounted (additional) Delegate Registrations and Awards Dinner
- Trade exhibition silver space with one onstand delegate *opportunity to upgrade if required
- Recognition as premium sponsor on digital conference collateral
- Branding on all print / programme / digital programme
- Acknowledgement in one social media post
- Acknowledgement by MC
- Brand on the ticket purchasing app
- Display your banner at the function
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIANZ's website home page and conference page (6 months)
- Ability to provide material on a regular basis for AIANZ/social media or divisional newsletters (as agreed)





Sponsorship Opportunities

GOLD SPONSOR

SUNDAY NIGHT WELCOME FUNCTION - TE PAE

MONDAY NIGHT NETWORKING FUNCTION - TE PAE

CONFERENCE MONDAY OR TUESDAY LUNCH - \$5,000 + GST

Welcome Function, Networking Function, Lunch (x2) - Package:

- 1 complimentary full conference delegate ticket
- Logo displayed on table cards on catering tables
- Speaking opportunity (5 minutes at function)
- Discounted (additional) Delegate Registrations and Awards Dinner
- Branding on all print / programme / digital programme
- Acknowledgement in one social media post
- Acknowledgement by MC
- Brand on the ticket purchasing app
- Display your banner at the function
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIANZ's website home page and conference page (3 months)
- Ability to provide material on a regular basis for AIANZ/social media or divisional newsletters (as agreed)

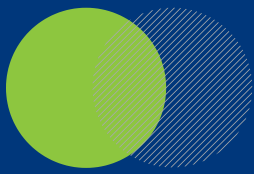
SILVER SPONSOR

CONFERENCE MONDAY OR TUESDAY MORNING OR
AFTERNOON TEA - \$3,000 + GST

Conference Morning (x2) or Afternoon Tea (x2) - Package:

- 1 complimentary full conference delegate ticket
- Logo displayed on table cards on catering tables
- Branding on all print / programme / digital programme
- Acknowledgement in one social media post
- Acknowledgement by MC
- Brand on the ticket purchasing app
- Display your banner at the function
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIANZ's website home page and conference page
- Ability to provide material on a regular basis for AIANZ/social media or divisional newsletters (as agreed)





Sponsorship Opportunities

BRONZE SPONSOR

INDUSTRY AWARDS - \$1,250 + GST per award

Industry Awards - Sponsor an award category at our Gala Dinner - Package:

Sponsor one of our Industry Awards at the Gala Awards Dinner held on the final night of the conference. The categories and awards will be announced in May 2024.

- Speaking opportunity (Award presentation and 2 minutes introduction)
- 1 complimentary Gala Dinner ticket
- Discounted Awards Dinner tickets (up to 2)
- Branding on all print / programme / digital programme
- Acknowledgement in one social media post
- Acknowledgement by MC
- Brand on the ticket purchasing app
- Display your banner at the function
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIA NZ's website home page and conference page (1 month)
- Ability to provide material on a regular basis for AIA NZ/social media or divisional newsletters (as agreed)

KEYNOTE SESSIONS - \$1,250 + GST

Keynote Sessions - Sponsor one of our keynote speakers - Package:

- Branding on all print / programme / digital programme
- Acknowledgement by Host at session
- Brand on the ticket purchasing app
- Display your banner at the session
- Branding on screens at Te Pae
- Hyperlinked logo posted on AIA NZ's website home page and conference page (1 month)
- Ability to provide material on a regular basis for AIA NZ/social media or divisional newsletters (as agreed)

Other Sponsorship Opportunities Available

Please let us know if you have other sponsorship ideas you might be interested in, such as providing promotional items, student scholarships or reduced delegate pricing for a group of your choice.

Please note: All contracts with AIA NZ for sponsorship or trade exhibitors are subject to individual terms and conditions, to be agreed upon and signed upon receipt of invoice. Sponsorship benefits begin upon receipt of full payment. Each sponsorship level is a stand alone category.

Please get in touch to discuss your interest and secure your sponsorship and trade exhibitor opportunities.

Registrations & Exhibitors: Stefanie Dixon

E: stefanie.dixon@aviationnz.co.nz, P: +64 (0)4 472 2707

Sponsorship: Simon Wallace, CEO

E: simon.wallace@aviationnz.co.nz, P: +64 (0) 274 607 701

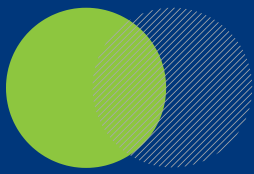
www.aianz.org.nz/annual-conference





Sponsorship Summary

Conference Sponsorship Categories 2024						
Benefits by Category	Diamond \$20k	Platinum \$15k	Gold \$5k	Silver \$3k	Bronze \$1,250	Bronze \$1,250
	Principal Naming Rights to AIANZ Conference 2024	Exclusive sponsorship of Gala Awards Dinner	Welcome function, Networking function, Lunch (x2)	Conference Morning (x2) or Afternoon Tea (x2), Coffee Cart	Industry Awards - Sponsor an award category at our Gala Dinner	Keynote Sessions
	Complimentary full conference delegate tickets	2	2	1	1	
	Logo displayed on table cards on catering tables	✓	✓	✓	✓	
	Speaking opportunity	Main conference stage plenary session, Day 1 - 5 minutes	Gala Dinner, 10 minutes	5 minutes at function	Award presentation and 2 minutes introduction	
	Complimentary Gala Dinner tickets	2	2		1	
	Discounted (additional) Delegate Registrations and Awards Dinner	✓	✓	✓	✓ (dinner only, up to 2 additional)	
	Trade exhibition silver space with one onstand delegate	✓	✓			
	*opportunity to upgrade if required					
	Recognition as premium sponsor on digital conference collateral	✓	✓			
Branding on all print / programme / digital programme	✓	✓	✓	✓	✓ (post event) includes media activity	✓
Acknowledgement in one social media post	✓	✓	✓	✓		
Acknowledgement by MC	✓	✓	✓	✓	✓	✓ (at session)
Brand on the ticket purchasing app	✓	✓		✓	✓	✓
Display your banner at the conference	✓	✓ (at function)	✓ (at function)	✓ (at function)	✓	✓ (at session)
Branding on screens at Te Pae	✓	✓	✓	✓	✓	✓
Hyperlinked logo posted on ALANZ's website home page and conference page	6 months	6 months	3 months	2 months	1 month	1 month
Ability to provide material on a regular basis for ALANZ/social media or divisional newsletters (as agreed)	✓	✓	✓	✓	✓	✓
Please note: Sponsorship benefits begin upon receipt of full payment. Each sponsorship level is a stand alone category.						



Trade Exhibitor Opportunities

TRADE EXHIBITOR OPPORTUNITIES

PLATINUM EXHIBITOR* - \$13,500 +GST - Included in package:

6m x 3.6m space 2 x delegate conference tickets*
Promotion of brand

*Platinum Exhibitor applications close 31 May 2024

GOLD EXHIBITOR - \$6,800 +GST - Included in package:

3m x 3.6m space 2 x delegate conference tickets*
Promotion of brand

SILVER EXHIBITOR - \$2,700 +GST - Included in package:

3m x 1.8m space 1 x delegate conference ticket*
Promotion of brand

BRONZE EXHIBITOR - \$2,250 +GST - Included in package:

1.8m x 1.8m space 1 x delegate conference ticket*
Promotion of brand

*Additional delegate tickets are available for purchase with your booking at \$495 + GST

Please get in touch to discuss your interest and secure your sponsorship and trade exhibitor opportunities.

Registrations & Exhibitors: Stefanie Dixon

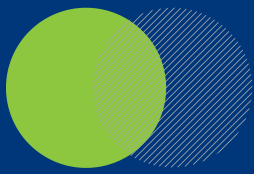
E: stefanie.dixon@aviationnz.co.nz, P: +64 (0)4 472 2707

Sponsorship: Simon Wallace, CEO

E: simon.wallace@aviationnz.co.nz, P: +64 (0) 274 607 701

www.aianz.org.nz/annual-conference





Delegate Pricing & Gala Dinner Ticket information

DELEGATE PRICING - AIANZ MEMBERS

Includes entry to the two day conference and networking events. Please note this does not include Gala Dinner.

Member 2 Days Early Bird*	\$895.00 + GST
Member 2 Days	\$995.00 + GST
Member 1 Day Early Bird*	\$495.00 + GST
Member 1 Day	\$550.00 +GST

DELEGATE PRICING - AIANZ NON-MEMBERS

Non-Member 2 Days Early Bird*	\$1095.00 + GST
Non-Member 2 Days	\$1195.00 + GST
Non-Member 1 Day Early Bird*	\$645.00 + GST
Non-Member 1 Day	\$695.00 +GST

The strength of our industry depends on a strong, unified peak industry body. To be an effective advocate for the aviation industry, we need your support. The extent of this advocacy depends entirely on members who fund our activities. Please join up to the Aviation Industry Association to help our industry grow and prosper - www.aianz.org.nz/join-us

*Earlybird available when paid in full by 15 July 2024, full price for payments received from 16 July 2024

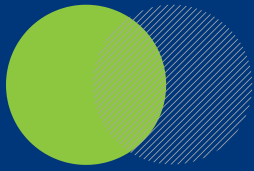
GALA AWARDS DINNER TICKETS

Tickets to Gala Dinner and Industry Awards	\$165.00 + GST
Ceremony held at Te Whakairinga Mutu	
The Air Force Museum of New Zealand	
Dress code: Semi-Formal/Casual	

Book your places now: aianz.zohobackstage.com.au/aianz-conference-2024

All registration enquiries: Stefanie Dixon, E: stefanie.dixon@aviationnz.co.nz, P: +64 (0)4 472 2707





Schedule of Events

Please note: schedule and speakers subject to change

Day - 1 : Sunday, August 25, 2024		Day - 2 : Monday, August 26, 2024	
TIME	SESSION DETAILS	TIME	SESSION DETAILS
16:00 1h	Registration, Level 1 Foyer, Te Pae ◊ Exhibition Hall	07:30 1h 30m	Registration ◊ Exhibition Hall
17:00 30m	Formal Welcome to the AIANZ Conference with Mihi Whakatau from Ngāi Tūāhuriri ◊ Exhibition Hall	09:00 10m	Morning Plenary session begins - Welcome to the conference ◊ Plenary Room Greg Ward
17:30 1h 30m	WELCOME FUNCTION in Trade Exhibition area sponsored by CAA, Exhibitor Area ◊ Exhibition Hall	09:10 10m	Ashok Poduval, President AIANZ, Opening Remarks ◊ Plenary Room Ashok Poduval

Day - 2 : Monday, August 26, 2024	
TIME	SESSION DETAILS
09:20 1h 10m	★ Aviation and HSWA - What it means and its implications; Q&A Panel Session ◊ Plenary Room Keith Manch Joe Hall Dean Winter
10:30 30m	Morning Tea, sponsored by AON ◊ Exhibition Hall
11:00 45m	★ What Whakaari/White Island means for commercial aviation operators. Q&A from the conference floor. ◊ Plenary Room Greg Ward Garth Galloway
11:45 15m	District and Regional Plans - What we have achieved and where we are going. ◊ Plenary Room Richard Milner Tony Michelle
12:00 30m	AIANZ Policy and Strategy Update by AIANZ Chief Executive Simon Wallace ◊ Plenary Room Simon Wallace

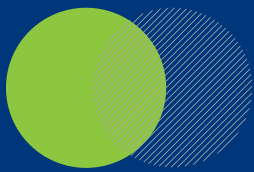


Aviation
INDUSTRY
ASSOCIATION

12:30 1h	Lunch with thanks to Austinsure, Exhibition Hall ◊ Exhibition Hall
13:30 1h 30m	Divisional Programmes; NZAAA, NZHA, UAVNZ, TFO, T&D, SSE. Programmes to be announced. ◊ Bealey Rooms, Ground Floor, Te Pae
15:00 30m	Afternoon Tea, sponsorship opportunity available. ◊ Exhibition Hall
15:30 1h 30m	Divisional Programmes; NZAAA, NZHA, UAVNZ, TFO, T&D, SSE. Programmes to be announced. ◊ Bealey Rooms, Ground Floor, Te Pae
17:00 2h	Networking Function, Exhibition Hall, Te Pae, sponsored by Aspeq, with Hamish Findlay, CE. ◊ Exhibition Hall

Full agenda available at: aianz.zohobackstage.com.au/aianz-conference-2024





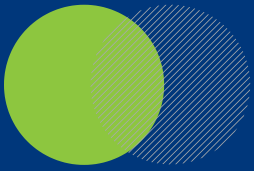
Schedule of Events

Please note: schedule and speakers subject to change

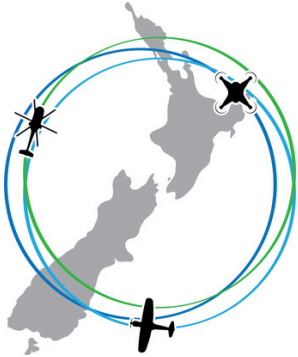
Day - 3 : Tuesday, August 27, 2024		Day - 3 : Tuesday, August 27, 2024	
TIME	SESSION DETAILS	TIME	SESSION DETAILS
07:30 1h 30m	REGISTRATION, Level 1 Foyer ⌕ Exhibition Hall	12:30 1h	Lunch, sponsored by Gallagher ⌕ Exhibition Hall
09:05 1h 40m	Safety Managers Peer Support Workshop - Facilitated by Grant Stewart in collaboration with CAA ⌕ Bealey Rooms, Ground Floor, Te Pae	13:30 1h 30m	Human Factors in aviation incidents and accidents workshop ⌕ Plenary Room Grant Stewart
09:20 10m	Plenary Begins - Greg Ward, MC, reflections on Day One. Plenary Room. ⌕ Plenary Room Greg Ward	13:30 1h 30m	Other Divisional Programmes to be announced ⌕ Bealey Rooms, Ground Floor, Te Pae
09:30 30m	★ Keynote speaker, Hon Simeon Brown, Minister of Transport, followed by Q&A ⌕ Plenary Room Hon Simeon Brown Greg Ward	15:00 30m	AFTERNOON TEA, sponsorship opportunity available ⌕ Exhibition Hall
10:00 45m	★ Keynote/inspirational speaker, David Downs. ⌕ Plenary Room David Downs	15:30 1h 15m	Incident Review Meeting (IRM) ⌕ Plenary Room JW Jonathan and Toby Wallis
10:45 30m	MORNING TEA, sponsorship opportunity available ⌕ Exhibition Hall	15:30 1h 15m	Incident Review Meeting (IRM), UAV/Drone Specific ⌕ Bealey Rooms, Ground Floor, Te Pae
11:00 1h 30m	Safety Managers Peer Support Workshop - Facilitated by Grant Stewart in collaboration with CAA ⌕ Bealey Rooms, Ground Floor, Te Pae	16:45 15m	Closing remarks, Simon Wallace, Chief Executive, AIA NZ and Greg Ward, MC, Plenary Room ⌕ Plenary Room Simon Wallace Greg Ward
11:15 15m	Ministry of Transport update. ⌕ Plenary Room	18:30 30m	Buses depart Te Pae for Gala Dinner at Te Whakairinga Mutu The Air Force Museum of New Zealand
11:30 1h	Mid-Air Collisions. Includes Q&A session ⌕ Plenary Room Greg Ward Dr Isaac Henderson Claire Walton	19:00 3h 30m	Gala Awards Dinner at Te Whakairinga Mutu The Air Force Museum of New Zealand: Sponsored by Corteva
		22:30 30m	Buses depart Te Whakairinga Mutu The Air Force Museum of New Zealand for Te Pae

Full agenda available at: aianz.zohobackstage.com.au/aianz-conference-2024





Proudly brought to you by:



Aviation
INDUSTRY
ASSOCIATION

**Please get in contact now to
discuss your interest and secure
your sponsorship and trade
exhibitor opportunities.**

Registrations & Trade Exhibitors:
Stefanie Dixon (Office Administrator)
E: stefanie.dixon@aviationnz.co.nz
P: 04 472 2707

Sponsorship:
Simon Wallace (CEO)
E: simon.wallace@aviationnz.co.nz
P: 0274 607 701

**www.aianz.org.nz/
annual-conference**

